# EQUITY CRE

Net Lease Team



# Our Services

#### Net Lease Overview

Specializing in the sale of net lease properties, our Upon determining that executing a 1031 Exchange team of investment sales brokers caters to investors attracted to transactions with minimal landlord responsibilities. In the realm of NNN (triple net) properties, tenants assume crucial responsibilities, including:

- 1. Property Taxes
- 2. Building Insurance
- 3. Building Maintenance

By focusing on this niche, we facilitate seamless or having successfully completed multiple exchanges transactions that align with the preferences of investors seeking the advantages of reduced landlord obligations in the realm of net lease properties.

# in the past, Equity CRE's seasoned team possesses the expertise and resources to deftly navigate the entire

Whether embarking on the inaugural 1031 Exchange

#### Sale of New Construction

Equity CRE possesses a profound com-prehension Managing real estate might not be your primary focus, advantageous but imperative for unparalleled success. expanding operations.

#### Sale - Leasebacks

your specific requirements.

of the intricate development process, recognizing its and allocating capital to physical assets may not pivotal role in enabling developers to achieve optimal align with the most strategic approach to business returns and seamlessly transition capital to subsequent expansion. Equity CRE excels in collaborating with both projects. Partnering with brokers who adeptly small enterprises and large corporations, providing harness their extensive investor database to secure tailored solutions that liberate resources and enable presales before project completion becomes not just the strategic deployment of capital for enhancing and



A Sample of Equity's **Past & Present Clients** 





























# Why Choose Us?

With over 30 years of experience, our brokers understand the complexities of the constantly changing real estate market and can offer sound solutions based on previous results. Our investment sales brokers enjoy a strong reputation among clients and other brokers in each of their markets.

Equity CRE is set aside from any brokerage as we have laser focus in providing our clients with the highest price for their asset at the lowest transaction cost. While we strive to meet clients' financial goals, we also pride ourselves on client-broker relationships that extend past the closing table.



Proud members of:











# Value Proposition

#### Equity CRE Investment Sales group operates as a collective group of investment sales professionals.

Equity CRE boasts a robust sales platform, adept creative problem-solving capabilities, and a wealth of dynamic experience that empowers team members to transcend conventional boundaries. Rather than merely thinking outside the box, our approach is to altogether remove the confines of conventional thinking. The fluidity in our team structure fosters a versatile and tailored approach to each client and deal, ensuring a uniquely effective and innovative solution for every scenario.

#### Expertise

Our proficiency stems from a dedicated focus on investment sales, enabling us to not only comprehend critical deal points but also anticipate potential issues before they materialize. Every deal is approached with a collaborative team mindset, fostering maximum exposure, diligence, and attentiveness to ensure success.

#### Ease to Deal With

In any successful transaction, the foundation lies in the relationship between the client and the broker. At Equity CRE, we prioritize personal connections by meeting each client in person. This approach allows us to grasp the unique needs and motivations behind every transaction, fostering a sense of liking, knowing, and trusting essential for seamless collaboration.

#### National Reach

Equity's expansive network spans over 60 affiliates across the nation, providing unparalleled expertise in every major market. This extensive reach ensures that our team possesses a deep understanding of local nuances, reinforcing our capability to navigate diverse markets with precision and insight.

## Meet the Team

At Equity CRE, we think of ourselves as a team. When working with one Equity broker, you automatically receive professional knowledge and commitment from all our team members. Our team provides constant collaboration with innovative marketing strategies, dynamic problem-solving, and continuous communication.

Together we offer better service, better rates, and even better results.





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Bank of America, Philadelphia, PA



Sample of Completed Transactions

Equity CRE has closed deals totaling over \$2 billion throughout 30 years.

Here are a few recently sold transactions by our investment sales team.

Wawa, Philadelphia, PA



Wawa, Cinnaminson, NJ



Walgreens, Barnegat, NJ



Wawa, Paulsboro, NJ



Walgreens, Levittown, PA



Sherwin Williams, Rahway, NJ



Shoppes at Lionville Station, Exton, PA



Starbucks, Eau Claire, WI



Wawa, Galloway, NJ



Taco Bell/KFC, Wilmington, DE



Rite Aid, Harrisburg, PA



Media Shopping Center, Media, PA



QuickChek, Raritan, NJ

### **Testimonials**

Over the past 30 years, Equity CRE has established and maintained relationships with clients that have evolved from a typical business relationship.

Here's a look at what past clients have said about Equity's services and team members.

"Equity CRE flawlessly assisted me in both sides of a 1031 Exchange last year. They marketed and properly priced a convenience store sale in Philadelphia that received multiple bids and a very near asking price cash buyer; then they located a solidly leased Starbucks in Wisconsin that exactly met my investment objectives. Their communication was great, including weekends as necessary."

- Rob Burchuk. Los Angeles, CA

"As a long-time developer of retail projects in the Philadelphia MSA, I've worked with many brokers over the years - the team at Equity CRE are among the best. Their level of professionalism, responsiveness, and problem solving abilities are second to none. I would strongly recommend them to any owner or developer looking to maximize proceeds when selling."

- Nick Aspras, Metro Development of NJ

"I've been doing business with Ed Ginn and Equity CRE for over 20 years. I've completed over 100 transactions including buy, sell and refinance and Ed Ginn has been involved in some fashion in every one of these transactions. There is not a more honest, loyal broker in the Philadelphia market and I can say that with 100% conviction."

- Ken Gross, President; Ken Gross Investments

"I have thirty years of real estate industry experience, having run a major, international real estate division for one of the largest US banks. I have dealt with hundreds of different brokers over the years- Ed and Ken stand head and shoulders above their peers: strong integrity, highly professional, creative, and just a pleasure to work with-I enthusiastically recommend them!"

- Ken Zekavat: Zekavat Investment Group, Inc.



Wawa, Mantua, NJ



Sheetz, Westmoreland County, PA

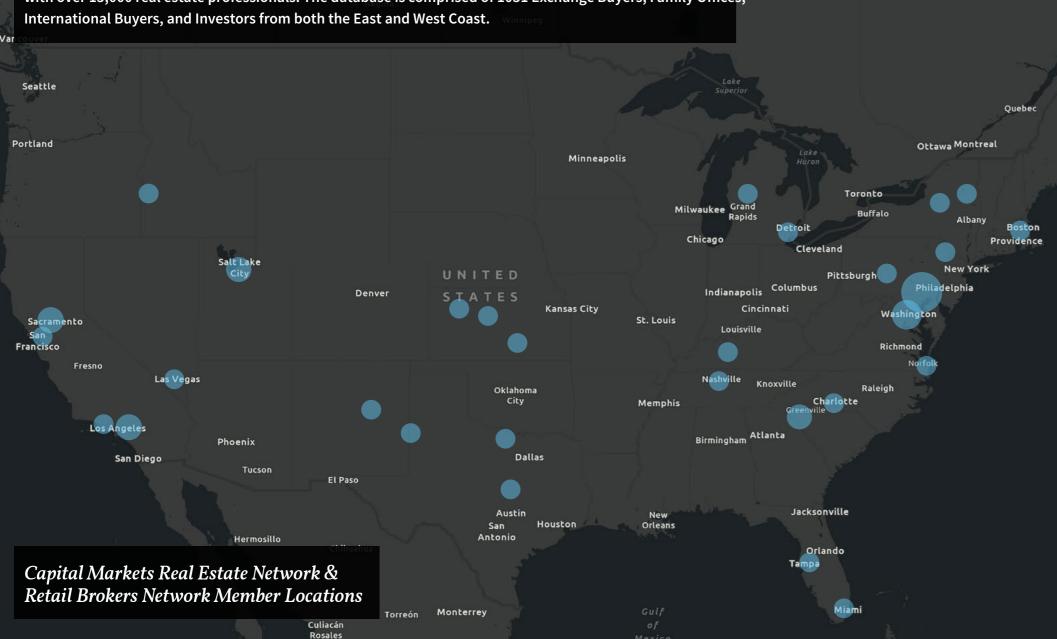




Turkey Hill, Reading, PA

# Investor Database

Equity CRE's NNLT sales platform is built on a proprietary database that is continuously growing, currently with over 15,000 real estate professionals. The database is comprised of 1031 Exchange Buyers, Family Offices, International Buyers, and Investors from both the East and West Coast.









### Contact Us

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#### Check Out Our Resource for NNN Trend Analysis



nnntrends.com



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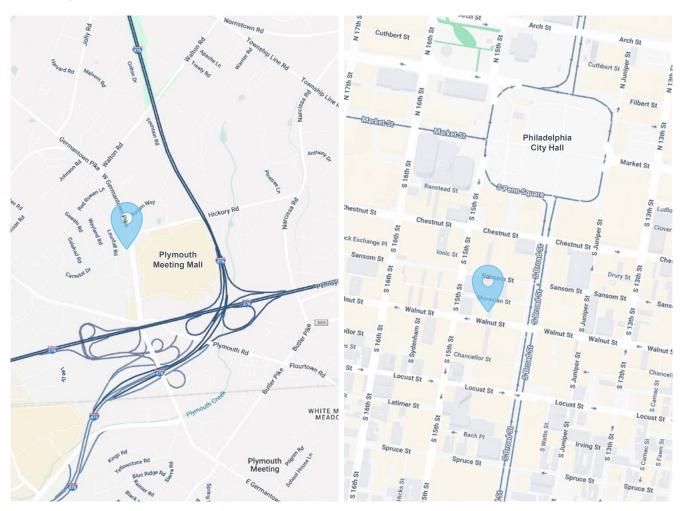


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